

## ABOUT NATIONAL PRODUCTIVITY COUNCIL

National Productivity Council (NPC) is a national level organisation promoting productivity culture in India. Established as a registered society by Government of India, NPC is functioning under Ministry of Commerce & Industry. It is an autonomous, tripartite, non-profit organisation having equal representation from government, employer and worker organisations and from technical and professional institutions on its Governing Council. NPC provides consultancy and training, and undertakes research in the areas of productivity besides implementing productivity promotion programmes of the Tokyo based Asian Productivity Organisation (APO), an inter-governmental body of which Government of India is a founder member.

NPC is engaged in providing training in the areas of Productivity, Quality and Organisational Effectiveness for more than five decades in India. Consultancy assignments are taken up on the basis of the requirements identified. The services offered include:

- Total Quality Management (TQM) & Six Sigma
- World Class / Lean Manufacturing
- Implementing Productivity Techniques like quality Circles, Kaizen, 5-S
- Productivity Study and Productivity Norms
- Impact Assessment & Evaluation Studies
- Productivity and Competitiveness Studies
- Organisational / Business Process Re-engineering
- System & Procedure Analysis and Manpower Assessment & Planning
- Management Development Training
- Training Needs Assessment
- Designing Performance Appraisal System
- Competency Mapping, HR Audit
- Customer Satisfaction Measurement

**TRAINING:** Training is provided to Senior/Middle/Junior level executives, Supervisors Workers Trade Union Leaders from Private, Public, Government, Cooperative Sectors, Banks, etc., according to the needs of the organisations with the focus on providing inputs for improved resource management and enhancing managerial adaptability to meet the requirements of fast changing work environment.

### FORTHCOMING TRAINING PROGRAMME OF ES GROUP

PROGRAMME	DATES	VENUE
Productivity & Competitiveness Improvement for Organizational Excellence	March 18-22, 2019	Darjeeling, West Bengal

## RESIDENTIAL TRAINING PROGRAMME

# Performance & Financial Management for Organizational Excellence

**February 18-22, 2019  
Munnar, Kerala**



Organized By



**Economic Services Group  
NATIONAL PRODUCTIVITY COUNCIL**  
(Under Ministry of Commerce & Industry, Govt. of India)  
Lodi Road, New Delhi - 110003

## INTRODUCTION

Performance Management is a process by which managers and employees work together to plan, monitor and review an employee's work objectives and overall contribution to the organization. More than just an annual performance review, performance management is the continuous process of setting objectives, assessing progress and providing on-going coaching and feedback to ensure that employees are meeting their objectives and career goals.

Good Financial Management is essential for an organization to succeed. Many Organizations have failed due to poor financial management. Financial management training combines proven-by-practice methods with new insights and ideas that will help to set a successful financial strategy and create financial value in the organization.

Performance measurement, together with effective financial management enhances the organizational management practices and performance. National Productivity Council (NPC) Training programme shall emphasize on various aspects of managing financial resources more productively. The training programme would help to equip participants with skills, knowledge and attitude necessary for effective and systematic together, in management and organizational excellence helps ensure that resources are well managed and judiciously used.

## OBJECTIVES

- To impart concepts and techniques on Performance Management to the participants;
- To provide the participants an opportunity for sharing experiences and team learning to meet diverse challenges;
- To enhance their skills in understanding on how performance management systems can be effectively utilised to raise the performance of individuals and teams;
- To understand various aspects of Financial Management.
- To provide the participants with an opportunity to share their experiences and also to understand different managerial styles.

## CONTENTS

- Core elements, principles and benefits of an Effective Performance Management framework;
- Expectations and objectivity of measuring individual performance using competencies as key measures;
- Organisational Communication and Team Performance
- Tools and techniques of Financial Risk Management
- Financial Decision Making & Valuation Techniques

## PARTICIPANT'S PROFILE

Officials from Central & State Government Departments, Academic Institutions, Public Sector Undertakings, Private Sector Units, Co-operative Sector Organizations, Financial Institutions, NBFCs, Corporations, Labour Unions/Associations etc.

## FACULTY

Senior NPC consultant and expert would conduct the training programme.

## METHODOLOGY

Methodology of the training programme would be participative in nature. The sessions would be based on conceptual deliberations, case studies, success stories and group exercises/discussions.

## PROGRAMME SCHEDULE

### Munnar, Kerala (Feb 18-22, 2019)

Programme starts on	18-02-2019 at 1530 hrs.
Programme closes on	21-02-2019 at 1800 hrs.
Check in for Residential Participants	18-02-2019 (AN)
Check out for Residential Participants	22-02-2019 (FN)

NPC will not provide accommodation before or after the above dates. Participants planning to stay longer than the scheduled duration should arrange the same at their own cost. The accommodation will be booked for a total of about 15 participants on first-come-first-served basis subject to realization of participation fee before the start of the programme.

## PARTICIPATION FEE

Rs. 48,000 (Rupees Forty Eight Thousand only) plus GST @ 18% per participant for Residential Participants. The fee includes boarding/lodging charges and the cost of programme material. Rs 36,000 (Rupees Thirty six Thousand only) plus GST @ 18% per participant for Non Residential Participants. **As per GOI notification No. 9/2017-Integrated Tax (Rate) dated 28.06.17, Sr. No. 75, Heading 9992 (at page no. 19 of the notification) No GST is applicable where Services provided to the Central Government, State Government, Union Territory Administration under any training programme for which total expenditure is borne by the Central Government, State Government, Union territory administration.**

Fee may be remitted either through Demand Draft, RTGS or NEFT.

- The Demand Draft should be drawn in favour of **National Productivity Council** payable at **New Delhi**.
- National Productivity Council Bank Details  
**Indian Overseas Bank, Golf Links, New Delhi –110003**  
**SB A/c No. 026501000009207 IFS Code: IOBA0000265**  
**MICR Code of Bank: 110020007**  
**GSTIN: 07AAATN0402F1Z8 PAN: AAATN0402F**

For accompanying spouse and/or children (in the age group of 5 to 12 years), the tentative charges would be Rs.9,000 and Rs.7,000 respectively for the entire duration, payable directly to the hotel by the participant.

Participation fee is non-refundable. However, substitution can be made or the fees can be adjusted against future nominations.

## CONTACT INFORMATION

Further enquiries regarding participation in the Training Programme may be addressed to:

**Shri Rajesh Sund**  
**Faculty; Deputy Director(ES)**  
**& Programme Coordinator, NPC**  
**Ph.91-11-24607303/09868844272**  
**Fax: 91-11-24615002; Email: rajesh.sund@npcindia.gov.in**

## REGISTRATION

Nominations stating **GST No. of Organization/Institution, Participant's Name, Designation, Contact Address, Telephone, Fax, Mobile Number, and Email ID**, along with DD/Cheque or details of UTR No. towards Participation fees including GST @ 18% should reach latest by **February 1, 2019** to the following address:

**Dr. K P Sunny**  
**Programme Director & Group Head (ES)**  
**NATIONAL PRODUCTIVITY COUNCIL**  
**5-6 Institutional Area, Lodhi Road, New Delhi 110 003**  
**Phone: 91-11-24607350/09811045547**  
**Fax: 91-11-24615002; Email: kp.sunny@npcindia.gov.in**