National Productivity Council (NPC) is a national level organisation promoting productivity culture in India. Established as a registered society by Government of India, NPC is functioning under Ministry of Commerce & Industry. It is an autonomous, tripartite, non-profit organisation having equal representation from government, employer and worker organisations and from technical and professional institutions on its Governing Council. NPC provides consultancy and training, and undertakes research in the areas of productivity besides implementing productivity promotion programmes of the Tokyo based Asian Productivity Organisation (APO), an inter-governmental body of which Government of India is a founder member.

NPC is engaged in providing training in the areas of Productivity, Quality and Organisational Effectiveness for more than five decades in India. Consultancy assignments are taken up on the basis of the requirements identified. The services offered include:

- Total Quality Management (TQM) & Six Sigma
- World Class / Lean Manufacturing
- Implementing Productivity Techniques like quality Circles, Kaizen, 5-S
- Productivity Study and Productivity Norms
- Impact Assessment & Evaluation Studies
- Productivity and Competitiveness Studies
- Organisational / Business Process Re-engineering
- System & Procedure Analysis and Manpower Assessment & Planning
- Management Development Training
- Training Needs Assessment
- Designing Performance Appraisal System
- Competency Mapping, HR Audit
- Customer Satisfaction Measurement

**TRAINING:** Training is provided to Senior/Middle/Junior level executives, Supervisors, Workers, Trade Union Leaders from Private, Public, Government, Cooperative Sectors, Banks, etc., according to the needs of the organisations with the focus on providing inputs for improved resource management and enhancing managerial adaptability to meet the requirements of fast changing work environment.

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### FORTHCOMING TRAINING PROGRAMME OF ES GROUP

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<th>PROGRAMME</th>
<th>DATES</th>
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<tr>
<td>Effective Office Administration</td>
<td>Aug 27-31, 2018</td>
<td>Khajuraho, Madhya Pradesh</td>
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<td>&amp; Financial Management</td>
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<td>Project Management, Monitoring</td>
<td>Oct 08-12, 2018</td>
<td>Goa</td>
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<td>Conflict Resolution and Strategic</td>
<td>Nov 19-23, 2018</td>
<td>Port Blair, A&amp;N Islands</td>
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<td>Financial Management</td>
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<tr>
<td>Effective Office Administration</td>
<td>Dec 10-14, 2018</td>
<td>Kovalam, Kerala</td>
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<tr>
<td>&amp; Financial Management</td>
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<td>Project Management, Monitoring</td>
<td>Jan 7-11, 2019</td>
<td>Port Blair, A&amp;N Islands</td>
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<td>and Evaluation</td>
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Residential Training Programme
Conflicts Resolution & Strategic Financial Planning
at
Porbandar, Gujarat
July 23-27, 2018

Organised By

Economic Services Group
NATIONAL PRODUCTIVITY COUNCIL
(Under Ministry of Commerce & Industry, Govt. of India)
Lodi Road, New Delhi - 110003
INTRODUCTION

The environment in which organizations operate is rapidly becoming more complex than ever before. Occurrence of conflict is an inevitable part of work. There are situations where people with different goals and needs have clashed, resulting in intense personal or amicable animosity. Conflict Resolution is a way for two or more parties to find resolution to a disagreement. The disagreement may be personal or work-related, and the best course of action is to face the issue directly and work towards resolving the disagreement.

Strategic Financial Planning ensures accountability while aligning the entire business with actionable and achievable goals and objectives. This involves setting and committing to new standards of performance with built-in contingencies for all situations. Periodic reviews and links to operational plans help to make the strategy a reality.

Strategic Financial Planning is often perceived as relevant only to those who are at the higher ranks of an organisation’s finance department. This is not, or certainly should not be, the case. Conflict Resolution provides mechanism on how to handle conflicts and preventing it from hindering employees' professional growth. NPC training programme has been designed to provide the importance of learning techniques and strategies that can effectively be utilized for managing conflict at the workplace and to help participants to understand how Financial Policies and objectives are established and enabling them to contribute effectively within the organization with a view to improve managerial effectiveness and performance.

OBJECTIVES

- Understand the fundamental concepts of conflicts;
- Defined confrontation and their role in managing conflict at the workplace;
- Acquire specific tactical approaches to conflict situations;
- To understand the pitfalls of Strategic Financial Planning;
- To enable the participants to successfully implement financial strategy at operational level;
- To enable the participants learn & develop unique strategies, implement correctly and set financial targets.

CONTENTS

- Demonstrated skills in resolving conflict and confrontation;
- Managing conflict and strategies that can be effectively utilized for resolving the conflict situation;
- Insight into Financial Planning, Risk Management and Investments;
- Concepts, Objective and Approaches of Strategic Financial Planning;
- Integration of Strategy, Finance and Operations.

PARTICIPANT’S PROFILE

Officials from Central & State Government Departments, Academic Institutions, Public Sector Undertakings, Private Sector Units, Co-operative Sector Organizations, Financial Institutions, NBFCs, Corporations, Labour Unions/Associations etc.

FACULTY

Senior NPC consultant and expert would conduct the training programme.

METHODOLOGY

Methodology of the training programme would be participative in nature. The sessions would be based on conceptual deliberations, case studies, success stories and group exercises/discussions.

PROGRAMME SCHEDULE

Porbandar, Gujarat (July 23-27, 2018)

Programme starts on 23-07-2018 at 1530 hrs.
Programme closes on 26-07-2018 at 1800 hrs.
Check in for Residential Participants 23-07-2018 (AN)
Check out for Residential Participants 27-07-2018 (FN)

NPC will not provide accommodation before or after the above dates. Participants planning to stay longer than the scheduled duration should arrange the same at their own cost. The accommodation will be booked for a total of 20 participants on first-come-first-served basis subject to realisation of participation fee before the start of the programme.

PARTICIPATION FEE

Rs. 48,000 (Rupees Forty Eight Thousand only) plus GST @ 18% for participant for Residential Participants. The fee includes boarding/lodging charges and the cost of programme material. Rs 36,000 (Rupees Thirty Six Thousand only) plus GST @ 18% for participant for Non Residential Participants. As per GOI notification No. 9/2017-Integrated Tax (Rate) dated 28.06.17, Sr. No. 75, Heading 9992 (at page no. 19 of the notification) No GST is applicable where Services provided to the Central Government, State Government, Union Territory Administration under any training programme for which total expenditure is borne by the Central Government, State Government, Union Territory Administration.

Fee may be remitted either through Demand Draft, RTGS or NEFT.
- The Demand Draft should be drawn in favour of National Productivity Council payable at New Delhi.
- National Productivity Council Bank Details
  - Indian Overseas Bank, Golf Links, New Delhi –110003
  - SB A/c No. 02650100009207
  - IFSC Code: IOBA0000265
  - MICR Code of Bank: 110020007
  - GSTIN: 07AAATN0402F1Z8
  - PAN: AAATN0402F

For accompanying spouse and/or children (in the age group of 5 to 12 years), the tentative charges would be Rs.9,000 and Rs.7,000 respectively for the entire duration, payable directly to the hotel by the participant.

Participation fee is non-refundable. However, substitution can be made or the fees can be adjusted against future nominations.

CONTACT INFORMATION

Further enquiries regarding participation in the Training Programme may be addressed to:

Shri Rajesh Sund
Faculty; Deputy Director(ES) & Programme Coordinator, NPC
Phone: 91-11-24607303/09868844272
Fax: 91-11-24615002; Email: rajesh.sund@npcindia.gov.in

REGISTRATION

Nominations stating GST No. of Organization/Institution, Participant’s Name, Designation, Contact Address, Telephone, Fax, Mobile Number, and Email ID, along with DD/Cheque or details of UTR No. towards Participation fees including GST @18% should reach latest by July 9, 2018 to the following address:

Dr. K P Sunny
Programme Director & Group Head (ES)
NATIONAL PRODUCTIVITY COUNCIL
5-6 Institutional Area, Lodhi Road, New Delhi 110 003
Phone: 91-11-24607350/09811045547
Fax: 91-11-24615002; Email: kp.sunny@npcindia.gov.in